

# **OBJECTIVE**

Dedicated customer service representative driven to uphold client pleasure and support business success. demonstrated aptitude at building rapport with clients dependable and motivated with excellent time management and prioritization skills.

## **CONTACT**

PHONE: +971 547032388

**EMAIL:** 

Lolitapinto27@gmail.com

# **KEY SKILLS**

INVOICING AND BILLING
CUSTOMER RELATIONS TIME
MANAGEMENT ABILITYEXPENSE
REPORTING
CUSTOMER SERVICE ORIENTATION
COMPUTER PROFICIENCY BANKING
OPERATIONS
MS OFFICE
TALLY ERP 9
ORACLE
PEACHTREE

# LOLITA TERESA PINTO

## **WORK EXPERIENCE**

Designation: Customer Service Executive Employer: Top Most Freight Solutions LLC Duration: January 2023 to 31 JUL 2024

## **DUTIES AND RESPONSIBILITY**

- Maintaining up to date data base of the contacts, freight rate sheet and the cost sheets.
- Daily quotation and customer follow up on sales quotes
- Preparing AWB.
- Attending incoming phone calls and enquiries.
- Updating the clients on daily basis for the shipments that are confirmed and in transit.
- Maintaining quote register and a follow up schedule.
- Sending the company profile to the agents and local customers on regular basis.
- Attending DG enquiries by checking the MSDS.
- Preparing invoices once the shipment is delivered to the customer.
- Providing exceptional customer service to the customers.
- Solving and helping the customers to resolve the issues.
- Tracking and tracing the shipments on different airline websites and vessel trackers.
- Providing the customers with best quotes within 24 hours from the time enquiry is received.

#### **WORK EXPERIENCE**

**Designation: Customer Service Representative** 

**Employer: First Flight Couriers** 

Duration: November 2020 to December 2022

# **DUTIES AND RESPONSIBILITY**

- Reservations (normal booking, return service, cheque collection)
- Confirming of whether it's a cheque, documents, or package should be picked up.
- Inquire about local and international rates, as well as travel times for dox and shipments with dimensions.
- Responding to company's email.
- Dealing with angry customers on the phones and emails.

## PERSONAL INFORMATION

- → Date of Birth 6<sup>th</sup> OCT 1996
- ♣ Nationality Indian
- Languages- English, Hindi
- Marital Status-Married
- ♣ Religion-Christianity

Travelling and Experiencing new

things

- Handling team express profile preparing daily reports regarding to booking and ensuring the delivery for the shipments within a specifiedday.
- Handle inbound calls pertaining to customer queries, booking, and complaints
- Handle outbound call such as the dialer, Manual calls for local undeliveredshipments
- Timely response to emails from the customers and internal departments
- Complete information pertaining to regulatory paperwork for export/importshipments.

## **ACHIEVEMENTS**

- Awarded for highest call taker in front office department and team player for the month of December.
- Served as a volunteer for Innovative Introduction for Best Manager (2017), Escort (2016) and Volunteer for Treasure Hunt (2015) for the Inter-Collegiate Fest "PADUA VERVE" held in Padua College of Commerce and Management, Mangalore
- Won 3rd place in Shot Put and Long Jump held in St. Sebastian Church, Mangaloreon the occasion of "SPORTS DAY"
- Participated in Young Christian Students Vaibhav (2012) held in Lourdes CentralSchool Auditorium, Bejai, Mangalore
- Served as a Spiritual Secretary in ICYM and volunteer for Treasure Hunt of the Inter Parish Cultural Youth Fest organized by Catholic Action League, Mangalore
- Participated in singing, fancy dress and tug of war held in the college premises

## **EDUCATION**

Bachelor of Commerce

Institute Name: Padua College of Commerce and Management Mangalore

Pre-University College

Institute Name: Padua Pre-University College Mangalore

## **REFERENCE**

Reference will be furnished upon request

## **DECLARATION**

I hereby declare that the above information is true and fair to the best of my knowledge and belief.